BB MEDIA

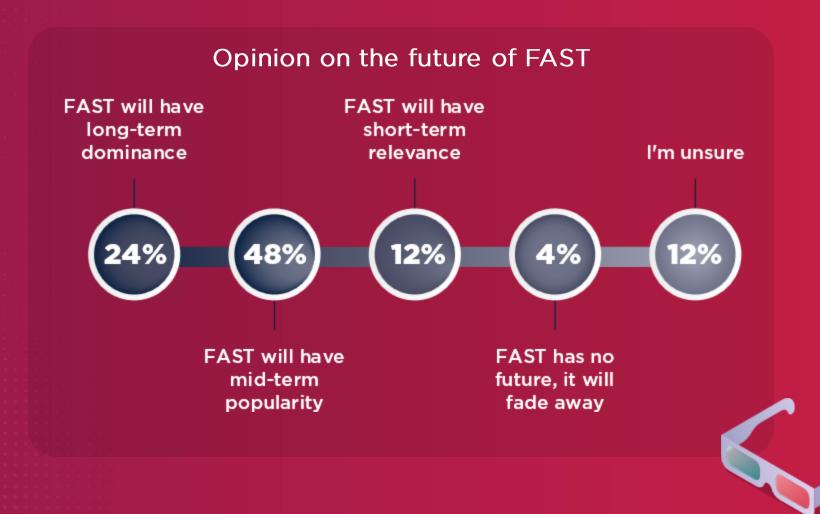


FAST Expectations vs Reality



] bb

GLOBAL OVERVIEW





FAST EXPECTATIONS VS REALITY



GLOBAL OVERVIEW

Is your company generating revenue from FAST?

Yes, but it is not meeting expectations

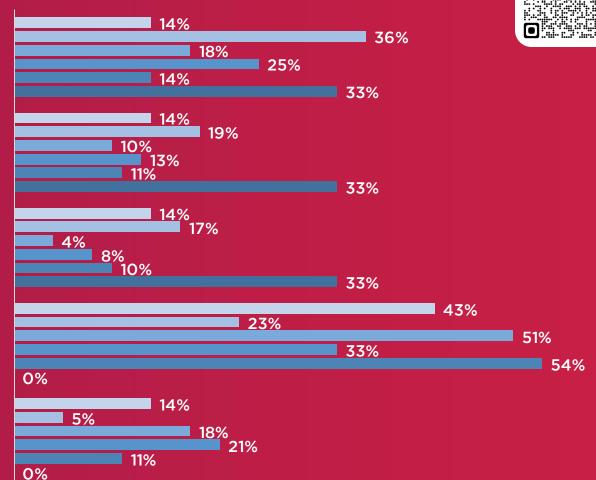
Yes, and it is meeting expectations

- MENA
- **NORTH AMERICA**
- **LATIN AMERICA**
- EUROPE
- ASIA
- OCEANIA

Yes, and it is exceeding expectations

No, but we plan on generating revenue from it

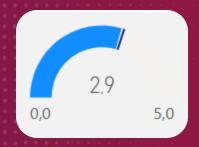
No, and we do not plan to generate revenue from it



FAST EXPECTATIONS VS REALITY



FAST will evolve to later have paid business models (no ads, fewer ads)



FAST will evolve to paid models with premium content (specific channels / occasional content)



Pay TV should abandon its current business model and become FAST Streaming Services.



Pay TV should remain as it is and complement with FAST services



Every linear channel (Broadcast channels, Pay TV channels) should launch its FAST version



Every content distributor should launch FAST channels



Media Agencies and Advertisers already understand what FAST is



Media Agencies and Advertisers already include FAST in their media planning



FAST EXPECTATIONS VS REALITY





How invested is your company on FAST today?



How invested will it be in the next 2 years?



REST OF THE WORLD

How invested is your company on FAST today?



How invested will it be in the next 2 years?

